

## **FISCAL YEAR 2013 ANNUAL REPORT**

AN OFFICIAL PUBLICATION OF THE GEORGIA FIREFIGHTERS' PENSION FUND



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#### To the Members of the Georgia Firefighters' Pension Fund

The Board of Trustees and Staff are proud to present to you the Fiscal Year 2013 Annual Report of The Georgia Firefighters' Pension Fund. In it, you will find important membership and financial statistics, as well as the Income Statement, Balance Sheet, and Investment Portfolio Allocation and Performance Report for the fiscal year ending June 30, 2013. We feel it important to provide this information to you each year so that you may be aware of the status of the fund with respect to growth in membership, retirements, revenues and assets. In the following paragraphs, we will discuss some of the initiatives from the past year aimed at providing better service to you and continuing support for the fund.

The membership in the Fund continues to grow, which is a reflection of the recognition of the value of this benefit to the Fire Service for long term retirement planning. That planning is augmented by the numerous field visits to fire departments around our state by our field coordinators, making presentations and responding to questions regarding the benefits of membership in the fund. Our coordinators also spent considerable time introducing the new "Volunteer Reporting System," which will be incorporated in our Rules and Regulations and implemented statewide effective January 1, 2014. To date, the system seems to be very well accepted. We hope our volunteers find it useful and effective. Eventually, we plan to incorporate that system into a web-based reporting scheme for further time and costs savings.

We did see an improvement in our tax revenues as our state economy begins to improve. At the same time, our retiree base continues to grow and with it, our retirement benefit expense grows faster than our revenues (see the "Key Statistics" on pg. 3). We are working on closing that gap. We sought and secured an increase in the membership dues, beginning July 1, 2013, (the effects of which will not be reflected in our report until next year.) We are continuing to invest in alternative assets, which will have long term benefits for the portfolio. Operationally, we reduced our clerical staff by one person as our receptionist retired and was not replaced. Finally, we replaced our investment consultant with one that features much stronger research capabilities to expand our capital market reach.

In FY2013, the capital markets were much kinder to us than they were last year, rewarding our efforts and that of our asset managers with outstanding portfolio performance. While one year does not make a trend, it is nice to see the portfolio growing.

It has been our honor and privilege to serve you during this past year. May God continue to bless you and keep each of you safe as you serve the people in your communities.

Sincerely Board of Trustees

## **Key Statistics**

| M | eı | nk | эe | rs |
|---|----|----|----|----|
|---|----|----|----|----|

|                          |                                 | Members       |             |             |             |
|--------------------------|---------------------------------|---------------|-------------|-------------|-------------|
|                          |                                 | 6/30/2013     | 6/30/2012   | 6/30/2011   | 6/30/2010   |
| Active:                  | E # T                           | 0.040         | 0.004       | 0.000       | 0.500       |
|                          | Full-Time                       | 9,842         | 9,664       | 9,689       | 9,569       |
|                          | Volunteer                       | 3,210         | 3,247       | 3,208       | 3,240       |
|                          | Part-Time                       | 21            | 33          | 43          | 33          |
|                          | Total Active                    | 13,073        | 12,944      | 12,940      | 12,842      |
|                          | % Change from prior year        | 1%            | 0%          | 1%          | 1%          |
| Inactive:                |                                 |               |             |             |             |
|                          | Total Inactive                  | 2,338         | 2,308       | 2,243       | 2,204       |
|                          | % Change from prior year        | 1%            | 3%          | 2%          | 7%          |
| Retirees:                |                                 |               |             |             |             |
|                          | Total Retirees                  | 4,341         | 4,156       | 3,951       | 3,750       |
|                          | % Change from prior year        | 4%            | 5%          | 5%          | 7%          |
|                          |                                 |               |             |             |             |
| Т                        | otal Fund Membership            | 19,752        | 19,408      | 19,134      | 18,796      |
|                          | % Change from prior year        | 2%            | 1%          | 2%          | 3%          |
|                          |                                 |               |             |             |             |
| Full Benefit (N          | lo Options - Age 55, 25 years   |               |             |             |             |
|                          | service)                        | 882           | 882         | 882         | 882         |
|                          |                                 |               |             |             |             |
| Early Retirem            | nent (No Options - Age 50, 15   |               |             |             |             |
|                          | years service)                  | 370           | 370         | 370         | 370         |
|                          | Average Benefit Payment         | 701           | 702         | 700         | 699         |
|                          |                                 | <br>Financial |             |             |             |
|                          |                                 | 6/30/2013     | 6/30/2012   | 6/30/2011   | 6/30/2010   |
|                          |                                 | 0/00/2010     | 0/00/2012   | 0/00/2011   | 0/00/2010   |
| Market Value             | of Portfolio                    | 654.414.546   | 571,029,394 | 580,140,414 | 479,792,257 |
| % Change from Prior Year |                                 | 15%           | -2%         | 21%         | 12%         |
| Portfolio Alloca         | <u> </u>                        |               |             |             |             |
|                          | quity (Includes Private Equity) | 64%           | 60%         | 61%         | 48%         |
|                          | Fixed Income                    | 35%           | 38%         | 37%         | 51%         |
|                          | Cash                            | 1%            | 2%          | 2%          | 1%          |
|                          |                                 | 100%          | 100%        | 100%        | 100%        |
|                          |                                 |               |             | ,           |             |
| Current Yr. Ins          | surance Premium Tax Re-         |               |             |             |             |
| ceipts                   |                                 | 28,404,265    | 27,003,042  | 25,743,023  | 24,991,047  |
| ·                        | % Change from Prior Year        | 5%            | 5%          | 3%          | 2%          |
|                          | •                               |               |             |             |             |
| Member Reve              | nues                            | 2,634,872     | 2,610,260   | 2,589,018   | 2,677,434   |
|                          | % Change from Prior Year        | 1%            | 1%          | -3%         | 8%          |
|                          | 3                               |               |             |             |             |
| <b>Total Benefits</b>    | Paid                            | 35,919,081    | 34,286,808  | 32,603,451  | 30,578,723  |
|                          | % Change from Prior Year        | 5%            | 5%          | 7%          | 7%          |
|                          |                                 | 370           | 270         | . , ,       | . 70        |
| Duos & Tayaa             | Pagaivad loss Pagafita Paid     | (4.070.044)   | (4 672 EOC) | (4.274.440) | (2.040.242) |
|                          | Received less Benefits Paid     | (4,879,944)   | (4,673,506) | (4,271,410) | (2,910,242) |
| increase in de           | ficit over prior year           | 206,439       | 402,096     | 1,361,168   | 1,224,891   |

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# Portfolio Allocation & Statistics June 30, 2013

| Domestic Equity Managers  | Market Value             | % of Portfolio            | Fiscal Year Return     | Inception Date                |
|---|--------------------------|---------------------------|------------------------|-------------------------------|
| Sawgrass Capital Management   | 36,752,360               | 5.6%                      | 18.9%                  | May 2008                      |
| Cooke & Bieler  | 53,805,151               | 8.2%                      | 24.2%                  | May 2004                      |
| Scott & Stringfellow (Sterling Capital) -   |                          |                           |                        |                               |
| terminated August 2013  | 33,001,488               | 5.0%                      | 21.9%                  | April 2010                    |
| Dimensional Fund Advisors   | 38,785,287               | 5.9%                      | 33.1%                  | August 2010                   |
| Burgundy Asset Management   | 65,855,275               | 10.1%                     | 28.1%                  | February 2004                 |
| SSgA - Russell 1000 Large Cap Growth  | 26,958,537               | 4.1%                      | 17.1%                  | August 2011                   |
| SSgA - S&P Mid Cap 400  | 35,916,828               | 5.5%                      | 25.3%                  | April 2011                    |
| Energy Opportunities  | 32,595,829               | 5.0%                      | 25.2%                  | September 2006                |
| Heitman (REIT)  | 27,137,379               | 4.1%                      | 6.2%                   | November 2009                 |
| Total - Domestic Equity Managers  | 350,808,135              | 53.6%                     | 23.4%                  |                               |
| International Equity Managers   |                          |                           |                        |                               |
| SSgA - MSCI ACWI ex-US (replaced  |                          |                           |                        |                               |
| Artio)  | 61,169,197               | 9.3%                      | 12.6%                  | September 2012                |
| Total International Equity Managara   | 61,169,197               | 9.3%                      | 12.6%                  |                               |
| Total - International Equity Managers   | 01,109,197               | <b>3.3</b> / <sub>0</sub> | 12.0%                  |                               |
| TOTAL COMBINED EQUITY   | 411,977,332              | 62.9%                     | 21.3%                  |                               |
| Fixed Income Managers  Commonwealth Portfolio - now run by DoubleLine Capital ING Core Plus | 42,673,804<br>50,338,506 | 6.5%<br>7.7%              | 24.0%<br>-0.2%         | December 2007<br>October 2003 |
| DoubleLine Capital  | 41,124,649               | 6.3%                      | -0.2 <i>%</i><br>15.6% | March 2012                    |
| Orleans Capital   | 25,162,136               | 3.8%                      | 0.1%                   | March 2009                    |
| Sage  | 21,793,422               | 3.3%                      | 0.1%                   | March 2009                    |
| Victory Capital   | 48,508,152               | 7.4%                      | 14.2%                  | May 2004                      |
| TOTAL FIXED INCOME  | 229,600,669              | 35.1%                     | 9.4%                   |                               |
|   |                          |                           |                        |                               |
| Total Invested in Private Equity Fund of Funds  | 7,363,275                | 1.1%                      | 18.7%                  | June 2011                     |
|   |                          |                           |                        |                               |
| <u>Cash</u> (does not include \$127,275 in Operating Cas<br>State Street Money Market       | sh)<br>5,473,270         | 0.8%                      | N/A                    | N/A                           |
| TOTAL CASH  | E 472 270                | 0.00/                     | N/A                    | _                             |
| TOTAL CASH  | 5,473,270                | 0.8%                      | N/A                    |                               |
|   |                          |                           |                        |                               |
| TOTAL PORTFOLIO   | 654,414,546              | 100.0%                    | 16.6%                  |                               |

#### **Income Statement**

## Fiscal Year Ending June 30, 2013 (Unaudited)

#### **Fund Receipts**

| Member Revenue Current Year Insurance Premium Tax Other Income   | 2,634,872<br>28,404,265<br>62,605 |
|--|-----------------------------------|
| Total Fund Receipts  | 31,101,741                        |
| Member Expenses  |                                   |
| Benefit Payments to Members  | 35,919,081                        |
| Other Member Expenses*   | 622,340                           |
| *(consists of Member Withdrawals, Volunteer Lost Credit, Member Returns and Dues in refund-available status) |                                   |
| Total Member Expenses  | 36,541,421                        |
| <u>Fund Expenses</u>   |                                   |
| Personnel  | 798,148                           |
| Travel, Training, and Development  | 56,515                            |
| Supplies   | 15,888                            |
| Printing and Postage   | 39,590                            |
| Utilities  | 23,731                            |
| Maintenance & Repairs  | 31,615                            |
| Fees and Contracts   | 96,120                            |
| Benefit Payment and Actuary Fees   | 103,450                           |
| Miscellaneous  | 7,566                             |
| Depreciation   | 197,120                           |
| Total Fund Expenses  | 1,369,744                         |
| Net Operating Income   | (6,809,423)                       |
|  |                                   |
| Investment Income  |                                   |
| Total Realized Investment Income   | 32,535,761                        |
| Investment Expenses  |                                   |
| Custodial Services   | 215,951                           |
| Asset Management Fees  | 2,995,913                         |
| Consulting Services  | 147,556                           |
| Total Investment Expenses  | 3,359,419                         |
| Net Realized Investment Income   | 29,176,342                        |
|  | 23,170,342                        |
| NET OF OPERATIONS & REALIZED INVESTMENTS   | 22,366,918                        |

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## **Balance Sheet**

## June 30, 2013

(Unaudited)

| Total Net Equity                         |              | 656,332,630 |
|--|--------------|-------------|
| Change in Market Value  Total Capital    | 83,039,724   | 654,644,067 |
| Surplus - Net Assets/Equity              | 571,604,343  |             |
| Total Current Liabilities                |              | 1,688,563   |
| Investment/Actuary Fees Payable          | 792,088      |             |
| Operating Accounts Payable               | 2,833        |             |
| Member Payables                          | 852,091      |             |
| Employee Payables                        | 41,552       |             |
| Total Assets                             |              | 656,332,630 |
| Unrealized Investment Gains              | 77,348,324   | 77,348,324  |
| Net Portfolio (at cost)                  |              | 577,388,268 |
| less: (net trades payable)               | (15,138,298) |             |
| Dividend/Interest/Tax Reclaim Receivable | 1,533,868    |             |
| Gross Portfolio @ cost                   | 590,992,698  |             |
| Net Fixed Assets & Supplies              |              | 1,452,965   |
| less: (accumulated depreciation)         | (448,414)    |             |
| Other Gross Fixed Assets & Supplies      | 281,502      |             |
| Building & Improvements                  | 1,534,994    |             |
| Land                                     | 84,882       |             |
| Total Current Assets                     |              | 143,074     |
| Accounts Receivable                      | 15,799       | 440.074     |
| Operating Cash                           | 127,275      |             |



#### GFPF MISSION STATEMENT

As a supplementary pension benefit, it is the mission of the Georgia Firefighters' Pension Fund to supplement the welfare and well being of Georgia firefighters and their surviving beneficiaries when they, the firefighters, retire from the fire service and provide prudent stewardship to the assets held in trust that support this mission.

## GFPF ANNUAL REPORT

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