FISCAL YEAR 2020 ANNUAL REPORT

AN OFFICIAL PUBLICATION OF THE GEORGIA FIREFIGHTERS' PENSION FUND



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To the Members of the Georgia Firefighters' Pension Fund

To the Members of the Georgia Firefighters' Pension Fund

The Board of Trustees and the Staff are pleased to present you with the Fiscal Year (FY) 2020 Annual Report. As a member of the Pension Fund, it's in your best interest to know what's going on in the Fund and what assets are in the Portfolio. Inside this report, you will find statistical information on the membership of the Fund, the FY 2020 Financial Statements and a breakout of the Fund's Investment Portfolio.

The number of active members stayed about the same as last year, growing by 96 to 13,642. The total number of retirees/beneficiaries grew by 326 to 6,153. This represents a growth rate of almost 6% for the year. It is in line with the growth rates we've experienced over 3-year, 5-year and 10- year timeframes, as well. The retiree growth rate is likely to increase over the medium to long term.

Benefits paid out to retirees and/or their beneficiaries during the year totaled over \$53.8 Million. That is 6% more than was paid out in FY 2019. The increase came as a result of an increase in the number of retirees as well as one-time cost-of-living adjustments (COLA) of 1%.

Non-investment revenue was up during the year. Monthly dues receipts were mostly flat for the year at approximately \$4.1 Million. Insurance Premium Tax Receipts grew by 6.6% to almost \$40.4 Million. As these premium tax receipts make up the bulk of our non-investment revenue, we are encouraged to see an increase in this revenue stream.....especially with the pandemic hanging over our heads. Growth in this area is usually indicative of growth in the economy of the State....so let's hope it continues.

The investment portfolio returned 0.3% for the Fiscal year, which failed to meet our targeted 6.0% rate of return. This underperformance came as a result of the stock market in the first quarter of 2020 and the impact Covid-19 had on the public markets, both equity and fixed income. Additionally, the Fund has a significant amount of small and mid-cap public equities, which performed worse than the broad market.

Domestic Equities returned 0.8%. International Equities delivered a -7.4% rate of return. Fixed Income in the portfolio generated a 4.2 return. Our alternative investments returned 6.5% for the year but state law prohibits us for investing in this area as much as we'd like.

The Fund stayed true to its Investment Policy. The Board remains focused on exercising their fiduciary duties when it comes to making any decisions affecting the Fund.

Our goal here at the Pension Fund, as always, is to provide our member, retirees and their beneficiaries with excellent customer service and record-keeping, as well as safeguard the assets and invest in a most prudent manner. We thank you all for your service.



Key Statistics (Unaudited)

Members

06/30/2020	06/30/2019	06/30/2018	06/30/2017
40.044	40 500	40.004	40.400
			10,138
			3,077
			61 13,276
			0.3%
0.7 70	0.370	1.7 70	0.5 /6
2 779	2 756	2 669	2,646
			2.3%
0.1 70	0.070	0.570	2.070
6 159	5 827	5 573	5,294
			4.7%
22,557	22,129	21,744	21,216
2.0%	1.8%	2.5%	1.6%
940	931	913	895
395	391	383	376
750	742	726	713
Financial			
6/30/2020	06/30/2019	06/30/2018	06/30/2017
925,341,208	933,528,809	897,404,936	844,439,623
			10.0%
63%	66%	65%	65%
			32%
4%	1%	3%	3%
100%	100%	100%	100%
40,389,155	37,887,961	35,715,255	34,097,708
6.6%	6.1%	4.7%	4.3%
4,142,928	4,065,670	3,997,873	4,002,199
1.9%	1.7%	-0.1%	0.0%
53,827,050	50,767,748	47,285,284	44,336,825
53,827,050 6.0%	50,767,748 7.4%	47,285,284 6.7%	44,336,825 6.5%
	10,644 2,910 65 13,619 0.7% 2,779 0.7% 6,159 5.6% 22,557 2.0% 940 395 750 Financial 6/30/2020 925,341,208 -0.9% 63% 33% 4% 100% 40,389,155 6.6% 4,142,928	10,644 10,520 2,910 2,964 65 62 13,619 13,546 0.7% 0.3% 2,779 2,756 0.7% 3.3% 6,159 5,827 5.6% 4.6% 22,557 22,129 2.0% 1.8% 940 931 395 391 750 742 Financial 6/30/2020 06/30/2019 925,341,208 933,528,809 -0.9% 4.0% 63% 66% 33% 33% 4% 1% 100% 100% 40,389,155 37,887,961 6.6% 6.1% 4,142,928 4,065,670	10,644 10,520 10,364 2,910 2,964 3,081 65 62 57 13,619 13,546 13,502 0.7% 0.3% 1.7% 2,779 2,756 2,669 0.7% 3.3% 0.9% 6,159 5,827 5,573 5.6% 4.6% 5.3% 22,557 22,129 21,744 2.0% 1.8% 2.5% 940 931 913 395 391 383 750 742 726 Financial 6/30/2020 06/30/2019 06/30/2018 925,341,208 933,528,809 897,404,936 -0.9% 4.0% 6.3% 63% 66% 65% 33% 33% 32% 4% 1% 3% 100% 100% 100% 40,389,155 37,887,961 35,715,255 6.6% 6.1% 4.7% 4,142,928 4,065,670 3,997,873

Portfolio Allocation & Statistics June 30, 2020

Democific Fruits Managemen			Fiscal Year	
Domestic Equity Managers		% of Portfolio	<u>Return</u> -10.5%	Inception Date
Cooke & Bieler Loomis Large Cap Growth	58,156,136 52,376,206	6.3% 5.7%	-10.5% 24.3%	May 2004 March 2020
T. Rowe Price Large Cap	50,493,539	5.7 %	36.7%	April 2020
e i				
SSgA—S&P Mid Cap 400 Burgundy Asset Management	41,583,555	4.5% 7.8%	-6.6% 3.1%	April 2011 March 2004
Cornerstone Investment Partners	72,338,730			
	36,163,962	3.9%	-8.8%	January 2020
T. Rowe Price Global Natural Resources	28,164,498	3.0%	-19.3%	January 2018
Heitman (REIT)	35,807,208	3.9%	-7.3%	December 2009
Total - Domestic Equity Managers	375,083,834	40.6%	0.8%	
International Equity Managers				
Artisan International Growth	54,203,734	5.9%	0.2%	October 2015
Gryphon International EAFE Growth	59,676,135	6.4%	-5.7%	October 2015
Burgundy Asset Management	49,222,894	5.3%	-16.0%	April 2015
			_	
Total - International Equity Managers	163,102,763	17.6%	-7.4%	
TOTAL COMBINED EQUITY	538,186,597	58.2%	-1.8%	
			_	
Fixed Income Managers				
DoubleLine Capital - ABS/MBS	96,311,818	10.4%	-1.0%	December 2007
Voya	59,106,390	6.4%	7.8%	October 2003
Loomis Sayles	42,986,674	4.6%	8.2%	March 2017
Sage	38,210,662	4.1%	9.7%	March 2009
Victory Capital	67,570,089	7.3%	4.3%	May 2004
TOTAL FIXED INCOME	304,185,633	32.8%	4.2%	
Total Invested in Private Equity				
Fund of Funds	46,212,413	5.0%	6.5%	June 2011
<u>Cash</u>				
Northern Trust Money Market	36,756,565	4.0%	2.0%	
TOTAL CASH	36,756,565	4.0%	2.0%	
TOTAL PORTFOLIO	925,341,208	100%	0.3%	
IOIALIONIIOLIO	323,341,200	100 /0	J.J /0	

Income Statement

Fiscal Year Ending June 30, 2020

(Unaudited)

Fund Income

Number N	142,928 365,001
Senefit Payments to Members Say	575,020
Benefit Payments to Members Other Member Expenses* 1,0 *(consists of Member Withdraw- als, Volunteer Lost Credit, Mem- ber Returns and Dues in refund- available status) Total Member Expenses Fund Expenses Personnel Travel, Training, and Development Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Custodial Services Asset Management Fees Asset Management Fees Consulting Services Total Investment Expenses Total Investment Expenses Asset Management Fees Asset Management Fees Total Investment Expenses Total Investment Expenses	41,164
Benefit Payments to Members	124,113
Benefit Payments to Members	
Other Member Expenses* 1,0 *(consists of Member Withdraw-als, Volunteer Lost Credit, Member Returns and Dues in refund-available status) Fund Expenses Fund Expenses Personnel 1, Travel, Training, and Development Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Custodial Services Investment Expenses Custodial Services Asset Management Fees Consulting Services Total Investment Expenses	327,050
*(consists of Member Withdraw- als, Volunteer Lost Credit, Mem- ber Returns and Dues in refund- available status) Total Member Expenses Fund Expenses Personnel Travel, Training, and Development Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Saya Custodial Services Asset Management Fees Total Investment Expenses 1, 4, 5	012,354
ais, Volunteer Lost Credit, Member Returns and Dues in refund-available status) Total Member Expenses 54,6	,
Personnel 1. Travel, Training, and Development Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,6	
Personnel 1. Travel, Training, and Development Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Say, Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,5	39,404
Personnel 1. Travel, Training, and Development Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Say, Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,5	
Travel, Training, and Development Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Say, Investment Expenses Asset Management Fees Consulting Services Total Investment Expenses 4,5	457.504
Supplies Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Say, Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,6	,157,584
Printing and Postage Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Say, Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,3	43,483 13,628
Utilities Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Responses Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,6	23,679
Maintenance & Repairs Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses 2,3 Net Operating Income Investment Income Total Realized Investment Income Suppose 1,3 Investment Expenses Custodial Services Asset Management Fees 4,6 Consulting Services Total Investment Expenses Total Investment Expenses 4,6	30,512
Fees and Contracts Database Development (one time fee) IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses 2,3 Net Operating Income (11,9) Investment Income Total Realized Investment Income 83,7 Custodial Services Asset Management Fees 4,6 Consulting Services Total Investment Expenses 4,6	48,992
IT Equipment Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Total Realized Investment Income Say, and a services Asset Management Fees Consulting Services Total Investment Expenses Total Investment Expenses 4,6	124,509
Benefit Payment Services and Actuary Fees Miscellaneous Depreciation Total Fund Expenses Net Operating Income Investment Income Total Realized Investment Income Total Realized Investment Income Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,6	575,000
Miscellaneous Depreciation Total Fund Expenses 2,2 Net Operating Income (11,9) Investment Income Total Realized Investment Income 83,7 Investment Expenses Custodial Services 4,6 Asset Management Fees 4,6 Consulting Services 4,6	23,060
Total Fund Expenses 2,3 Net Operating Income (11,9) Investment Income Total Realized Investment Income 83,7 Investment Expenses Custodial Services 4,6 Asset Management Fees 4,6 Consulting Services 4,6	107,703
Total Fund Expenses 2,2 Net Operating Income (11,9) Investment Income Total Realized Investment Income 83,7 Investment Expenses Custodial Services Asset Management Fees 4,6 Consulting Services Total Investment Expenses 4,6	12,356
Net Operating Income Investment Income Total Realized Investment Income Investment Expenses Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,3	57,910
Total Realized Investment Income Investment Income 83,7	218,416
Total Realized Investment Income Investment Expenses Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,3	33,707)
Custodial Services Asset Management Fees Consulting Services Total Investment Expenses Investment Expenses 4,0	
Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,0	714,706
Custodial Services Asset Management Fees Consulting Services Total Investment Expenses 4,0	
Asset Management Fees Consulting Services Total Investment Expenses 4,0	206,919
Consulting Services Total Investment Expenses 4,3	025,427
Total Investment Expenses 4,3	141,250
	373,596
Net Realized Investment Income 79,3	341,110
NET OF OPERATIONS & REAL IZED INVESTMENTS	407,403

Balance Sheet

June 30, 2020

(Unaudited)

Operating Cash Accounts Receivable Total Current Assets	134,962 <u>0</u>	134,962
Land	84,882	
Building & Improvements	1,534,994	
Other Gross Fixed Assets & Supplies	278,337	
less: (accumulated deprecia- tion)	(816,692)	
Net Fixed Assets & Supplies		1,081,522
Gross Portfolio @ cost	841,810,342	
Dividend/Interest/Tax Reclaim Receivable	2,041,893	
less: (net trades payable)	(2,424,292)	
Net Portfolio (at cost)		841,427,943
Unrealized Investment Gains	85,082,815	85,082,815
Total Assets		927,727,243
Employee Payables	84,598 1,642,015	
Member Payables		
Operating Accounts Payable Investment/Actuary Fees Paya-	1,746	
ble	1,093,771	0.000.400
Total Current Liabilities		2,822,130
Surplus - Net Assets/Equity	934,350,220	
Change in Market Value	(9,445,107)	
Total Capital		924,905,113
Total Net Equity		927,727,243

GFPF ANNUAL REPORT

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Visit us on our website at www.gfpf.org

Reminder for Retirees

- If you are a retired Firefighter and drawing benefits under the Joint and Survivor option, and your spouse is deceased or you have become divorced; you must notify the Pension Fund Office to obtain the necessary forms to convert your benefits to Regular Retirement. Once the completed forms are received, processed, and approved by the Board; the conversion will go into effect the following month. Note: Conversions are not retroactive.
- You must notify the Pension Fund Office of any address changes. If your mail is being returned and we are unable to reach you; your benefit payments will be suspended until written notice of your correct address is received in the office.
- All Direct Deposits are deposited on the LAST day of the month. If the last day of the
 month falls on a weekend or a holiday; the deposits will be posted the last business
 day prior to the end of the month. All checks are mailed approximately 4-5 days prior
 to the end of the month.

The GFPF ANNUAL REPORT is an official publication of the Georgia Firefighters' Pension Fund, published annually for GFPF participants and retirees. This publication shall accept no advertisement for commercial services or products.



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